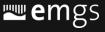
## EMGS ASA

## PARETO SECURITIES' OIL & OFFSHORE CONFERENCE 2011

CEO, Roar Bekker Holmenkollen Park Hotel Rica , 31 August 2011



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### OVERVIEW

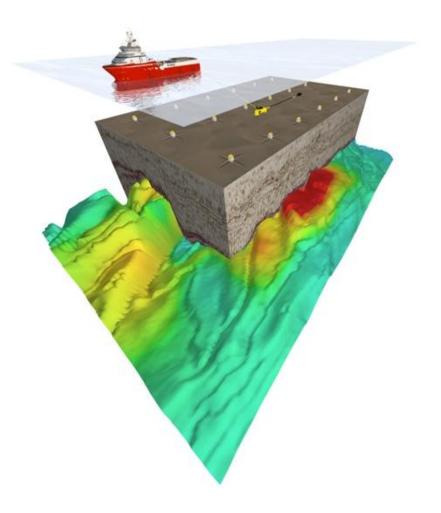
#### Technology and market leader

- Pioneered the marine EM industry
- Unparalleled experience
- World's leading EM experts
- Full suite of services

#### **Growing EM market**

- Q2 results at an all-time high
- Substantial Petrobras contract awarded
- Record-high backlog

Acquisition of OHM announced this morning





# Resistivity

### a key hydrocarbon indicator

Industry leading 3D electromagnetic technology
Resistivity measured from the seabed
Complements seismic and other subsurface measurements



### HIGHLIGHTS Q2

#### **Record financial results**

- Revenues of USD 47.6 million
- EBITDA of USD 16.5 million
- Net income of USD 3.7 million
- Solid balance sheet

#### **Excellent operational performance**

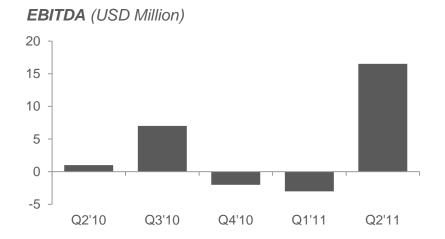
- Exceptional productivity on BOA Thalassa
- BOA Galatea projects on track
- Atlantic Guardian mobilised back-to-back surveys through the quarter

### Strong market activity

- USD 90 million contract with Petrobras
- Record-high backlog over USD 200 million
- Fourth equipment set in production



#### Revenues and revenues per vessel month (USD Million)



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## SUBSTANTIAL PETROBRAS CONTRACT

### Second largest EM contract

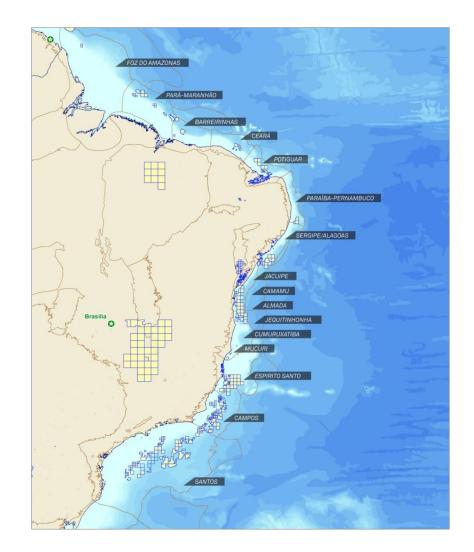
- USD 90 million
- Approximately one year

### Portfolio de-risking

- Frontier and mature basins
- Large-scale adoption

### Provides a strong foothold

- Brazilian market of major strategic importance
- Prolific oil region
- Ideal for multi-client



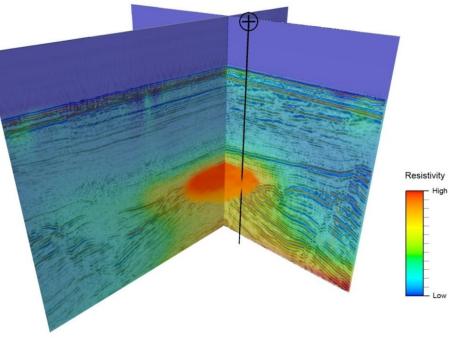
### BUILDING ON MULTI-CLIENT SUCCESSES

Four discoveries in the Barents Sea confirmed by EM: Goliat, Snøhvit, Skrugard and Norvarg

Financial success to date: close to 3 x return on investment

Additional late sales potential from extensive 3D EM data library covering 20,000 km2





EMGS's multi-client 3D EM data over the Skrugard discovery, integrated with publically available seismic data. Well location from NPD.



## VESSEL ACTIVITY AND BACKLOG

	Q2 2011			Q3 2011			Q4 2011			Q1 2012		
	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
BOA Thalassa												
• Mexico, PEMEX												
BOA Galatea												
<ul> <li>Mozambique</li> <li>Steaming</li> <li>Red Sea</li> <li>Steaming/yard stay</li> <li>Brazil, Petrobras</li> </ul>												
Atlantic Guardian*												
<ul> <li>Rigging</li> <li>Northern Europe</li> <li>Steaming</li> <li>Mexico</li> <li>Contract negotiations</li> </ul>	E											
Planned activity: Multi-client: Contract:												

\* Charter extended from 25 October to 25 December

### ACQUISITION OF OHM

### OHM

- OHM Surveys Holding AS (OHM) is a marine EM acquisition company
- Provides 2D and 3D Controlled Source Electromagnetic (CSEM) and Magnetotelluric (MT) surveys

#### The transaction in brief

- Stock-for-stock transaction at USD 15.75 million
- Flexible vessel charter hire agreement
- Access to skilled EM personnel
- Strengthened IP position





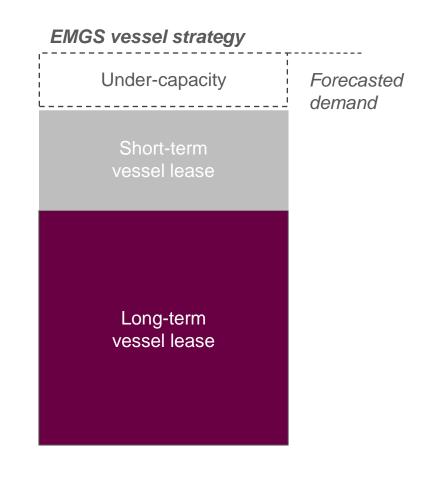
### FLEXIBLE CHARTER HIRE AGREEMENT

#### Supports low-risk vessel growth strategy

- No standby costs; pay-per-use
- 3-,6- or 12-month charters
- Length of agreement: 42 months (OHM Leader) and 32 months (OHM Express)

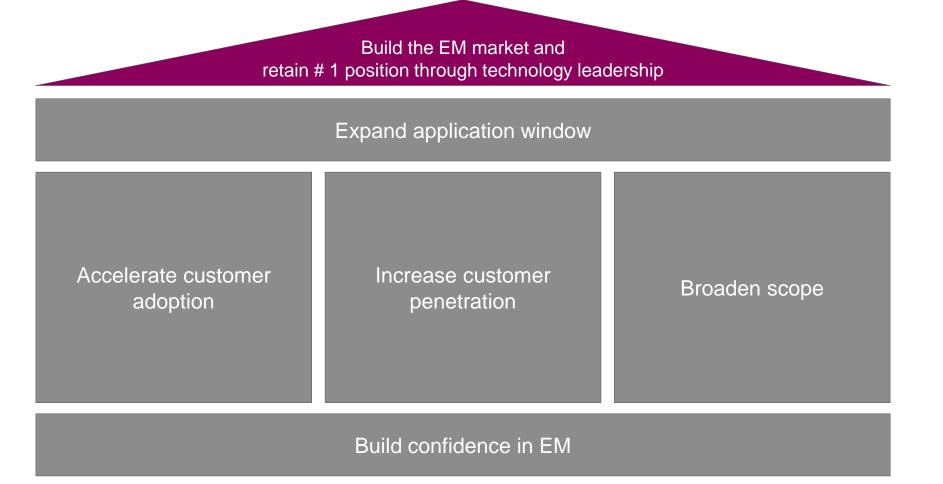
#### Quick response time at low cost

- Vessels available at short notice from Bergen and Singapore
- EMGS can quickly respond to increased market demand
- Reduced steaming and mobilisation costs



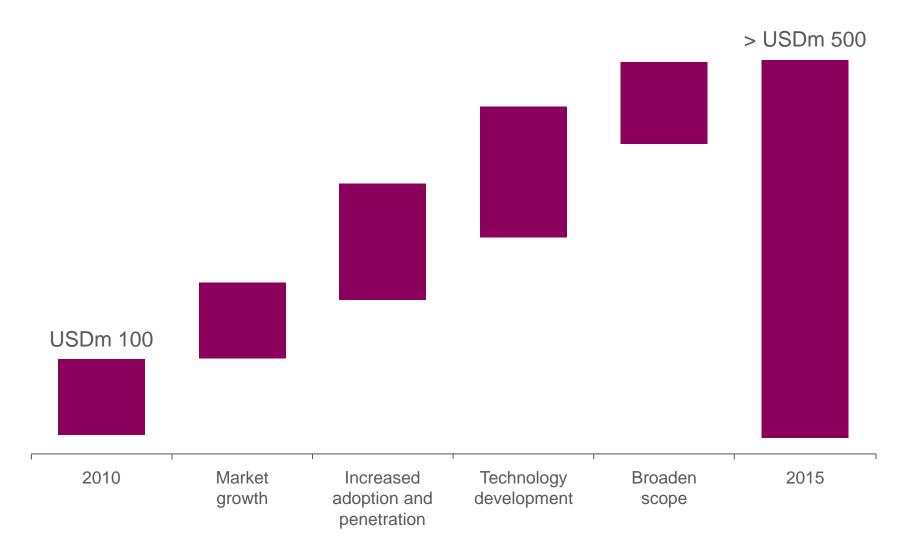


### EMGS STRATEGY TOWARDS 2015





### EM MARKET 2015





### SUMMARY

#### A growing EM market

- Accelerated adoption by a broader range of customers
- EM integrated in the E&P workflow

### **EMGS** is uniquely positioned

- Industry-leading technology and product range
- Strong balance sheet
- High barriers to entry in a non-commoditised industry

#### Scalable business model

- Demand-driven profitable growth
- Fourth equipment set in production
- OHM acquisition provides flexible vessel capacity to meet increased demand

