

Q1 2021 RESULTS

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Bjørn Petter Lindhom, CEO Anders Eimstad, CFO

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Q1 2021

Operational highlights

- Successful mobilisation of the Atlantic Guardian after extended period in cold-stack
- Release of USD 7.3 million held in pledged account
- Payment of all past due invoices related to Pemex project received
- Contract award for proprietary survey in Southeast Asia

Financial highlights

- Revenues of USD 1.6 million
- EBITDA of negative USD 58 thousand
- Adjusted EBITDA negative USD 1.5 million

Subsequent events

- Completion of multi-client project in Mexico
- Commencement of transit to Southeast Asia



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Operations, Market and Outlook

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Mexico Multi-Client project completed

- Fully prefunded Multi-Client 3D CSEM project completed on time
 - Significant challenges due to the ongoing Covid-19 pandemic
 - Minimal technical downtime despite vessel being cold-stacked for a long period of time
 - Limited weather-related downtime
- Survey consisted of 3 small 3D CSEM surveys and one regional 2D line in the Mexican Ridges area
- EMGS expects to recognize revenues of approximately USD 7 million in the 2nd Quarter
- Vessel has departed Mexico and is in route to the next project in Southeast Asia with an expected startup in early July





EMGS company update

- Transformation to low-cost setup completed
- Atlantic Guardian back in operation after nearly one year in cold-stack
- Successful execution of the Mexico Multi-Client project is a testament to the motivation, dedication and experience of the EMGS staff and contractors
- Current backlog consists of the Southeast Asia project and the Utsira High Multi-Client project in Norway
 - Expected startup in Southeast Asia beginning of July
 - The Utsira High project is expected to last one month with startup in September
- EMGS currently working on securing additional work following the Utsira High Multi-Client project

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Emerging Marine Minerals market

- Marine minerals or seabed minerals have been identified as a potential supply source for minerals needed in the energy transition
- Norwegian Parliament has enacted a law governing the exploration and exploitation of seabed minerals and the NPD has announced an intention to launch the first concession round in 2023/24
- EMGS, together with NTNU, has already acquired 2 academic surveys to improve the understanding of processes leading to the formation of marine minerals
 - One survey over the Mohns Ridge and Lokis Castle,
 - One survey over the Knipovich Ridge



Johansen, S. E.; Panzner, M.; Mittet, R.; Amundsen, H. E.; Lim, A.; Vik, E.; Landrø, M. & Arntsen, B.; Deep electrical imaging of the ultraslow-spreading Mohns Ridge Nature, Nature Publishing Group, 2019, 567, 379

Commercial CSEM system for marine mineral detection

- Electromagnetic methods are widely used in the onshore mining business to locate ore deposits
- The use of CSEM to map marine mineral deposits has been demonstrated on research surveys
- However, these systems are not fit for large scale exploration of the vast areas along the spreading ridges
- EMGS is developing a commercial towed EM system that can provide high resolution images of the shallow subsurface for marine mineral exploration
- A prototype will be developed by modifying and upgrading our existing CSEM source and towed receiver technology



EMGS Marine Mineral Exploration Setup









First quarter 2021 performance

Development in revenues and EBITDA



Key financial metrics

- Revenues
 - USD 1.6 million total revenue •
 - USD 1.4 million other revenue •
- Vessel utilisation of 6%
 - Atlantic Guardian mobilised, transited to Mexico and • began the multi-client acquisition
- **EBITDA** ٠
 - USD negative 58 thousand ۲
 - Adjusted EBITDA* of negative USD 1.5 million •

*Adjusted EBITDA includes capitalised multi-client expenses and vessel and office lease expenses

Adjusted EBITDA



Quarterly development (USD million)

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Operational costs



Quarterly operational cost base* development (USD million)

Comments

- Operational costs base in Q1 21 of USD 3.1 million
 - USD 340 thousand lower than Q4 20
 - Charter hire, fuel and crew expense remains low
 - Increase in vessel and office lease expense in the first quarter is due to taking the vessel out of cold-stack and mobilising for the Mexico multi-client project.
 - Other operational expenses have increased in the first quarter as a result of increased activity

*Cost base is defined as operational costs (charter hire etc, employee expenses, other operating expenses) plus MC investments and vessel and office lease payments presented as financial leases from 1 January 2019, restructuring charges and other extraordinary items

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Increase in free cash in Q1 2021

Quarterly free cash development (USD million)

Comments



- Net increase in free cash of USD 7.9 million to USD 12.1 million
 - Change in other working capital includes USD 7.3 million released from the pledge account
 - Change in trade receivables positively affected by payment received, for all past due invoices, related to the Pemex project







Summary

- Improved cash position
 - Release of USD 7.3 million held in pledged account
 - Payment of all past due invoices related to Pemex project received
- Completion of multi-client project in Mexico
- EMGS expects to recognize approximately USD 7 million in 2nd Quarter
- Contract award for proprietary survey in Southeast Asia, transit in progress

Please e-mail questions to: emgs@emgs.com



