



# EMGS ASA

## SECOND QUARTER PRESENTATION 2009

CEO, Roar Bekker  
CFO, Svein Knudsen  
Hotel Continental, 13 August 2009



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## OVERVIEW

Q2 09 financial results  
/ Revenues: USD 30.8 million  
/ EBITDA: USD 8.1 million

Barents Sea multi-client uplift revenues  
contribution of USD 15 million

Capacity aligned to market conditions

High-capacity 3D EM vessel fleet – second  
purpose-built EM vessel commissioned

Developing industry adoption

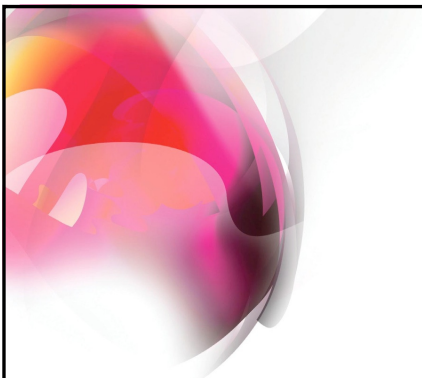
The Fugro agreement – key milestones



*Purpose-built 3D EM vessel, BOA Galatea*



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## FINANCIALS



Clearplay



## FINANCIAL HIGHLIGHTS

Q2 09 financial results

/ Revenues: USD 30.8 million

/ EBITDA: USD 8.1 million

Vessel utilisation at 47 %

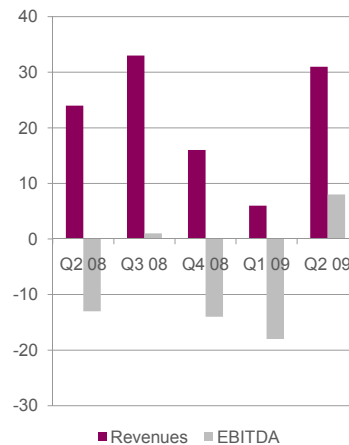
/ Vessels in operation: BOA Thalassa and Siem Mollie

Operating expenses reduced to USD 22.7 million

Continued cost awareness at all levels

Key investments completed

USD million

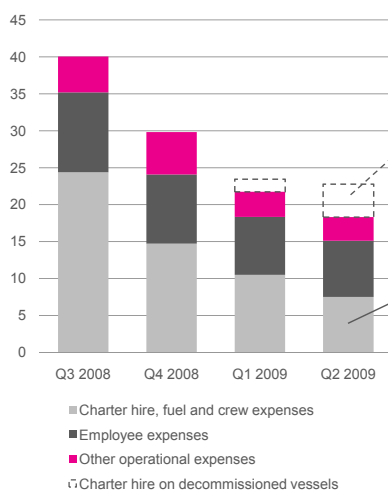


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## OPERATIONAL COSTS

USD million



### Decommissioned vessels:

	Charter expiration
Siem Sasha	March 2010
Atlantic Guardian	January 2011

### Vessels in operation:

	Charter expiration
BOA Thalassa	December 2013
Siem Mollie	August 2010



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## CONSOLIDATED INCOME STATEMENT

USD million	Q2 2009 Unaudited	Q2 2008 Unaudited	First half year 2009 Unaudited	First half year 2008 Unaudited	2008 Audited
<b>Revenues</b>	30,8	23,7	36,7	67,2	116,2
Charter hire, fuel and crew expenses	12,0	18,7	24,2	38,8	70,5
Employee expenses	7,6	10,1	15,4	20,3	40,5
Other operating expenses	3,2	8,2	6,6	14,5	26,6
<b>EBITDA *)</b>	8,1	(13,3)	(9,6)	(5,5)	(21,4)
Depreciation and ordinary amortisation	5,9	5,7	11,7	10,6	22,0
Multi-client amortisation	-	6,1	-	9,4	16,9
<b>EBIT</b>	2,2	(25,1)	(21,3)	(25,5)	(60,3)
Net financial items	(0,6)	(2,4)	(2,1)	(4,3)	(1,2)
Share of profit of joint venture	(8,5)	(0,5)	(8,3)	(0,4)	(1,2)
<b>Profit (loss) before tax</b>	(7,0)	(27,9)	(31,7)	(31,1)	(62,7)
Income tax expense	0,1	0,9	0,1	2,1	3,1
<b>Net profit (loss)</b>	(7,1)	(28,8)	(31,8)	(33,3)	(65,8)

EBITDA	8,1	(13,3)	(9,6)	(5,5)	(21,4)
Multiclient investment	-	6,1	-	9,4	16,9
Adjusted EBITDA	8,1	(19,4)	(9,6)	(14,9)	(38,3)



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## CONDENSED BALANCE SHEET

USD million	Half year ended 30 June 2009	Half year ended 30 June 2008	Year ended 31 December 2008
<b>ASSETS</b>			
Intangible assets	3.3	3.5	3.8
Property, plant and equipment	37.8	51.2	42.7
Investment in joint venture	5.0	13.2	12.8
<b>Total non-current assets</b>	<b>46.0</b>	<b>67.9</b>	<b>59.2</b>
Trade Receivables	20.1	39.8	13.9
Other current assets	29.1	30.5	25.1
Cash and cash equivalents	24.9	14.2	28.1
<b>Total current assets</b>	<b>74.1</b>	<b>84.6</b>	<b>67.1</b>
<b>TOTAL ASSETS</b>	<b>120.1</b>	<b>152.5</b>	<b>126.4</b>
<b>EQUITY</b>			
<b>Total equity</b>	<b>51.3</b>	<b>71.6</b>	<b>82.4</b>
<b>LIABILITIES</b>			
<b>Total non-current liabilities</b>	<b>37.0</b>	<b>10.1</b>	<b>7.2</b>
Trade payables	14.8	30.6	19.5
Current tax liability	2.9	4.1	2.8
Other short term liabilities	10.2	15.4	9.4
Borrowings	3.9	20.6	5.1
<b>Total current liabilities</b>	<b>31.8</b>	<b>70.8</b>	<b>36.8</b>
<b>TOTAL LIABILITIES</b>	<b>68.8</b>	<b>80.9</b>	<b>44.0</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>120.1</b>	<b>152.5</b>	<b>126.4</b>

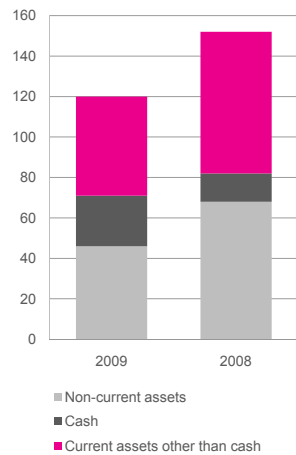


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## CAPITAL STRUCTURE

**Assets as of 30.06.**  
(in USD million)

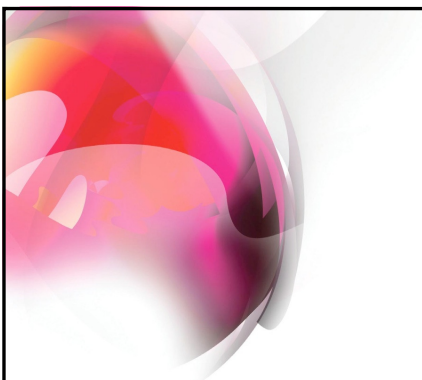


**Equity and liabilities as of 30.06.**  
(in USD million)



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## OPERATIONS

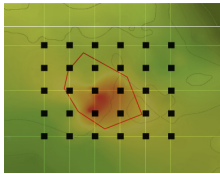


Clearplay

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## A photograph showing two red and white offshore supply vessels, likely from the Eimac fleet, sailing on a body of water. The vessel in the foreground is larger and features a helicopter deck on its stern. Both ships have the Eimac logo on their hulls.

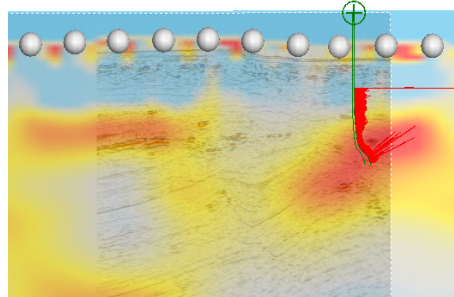
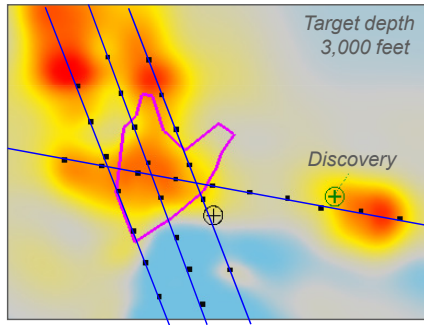
Environmental  
advantage



Full redundancy



## CLEARPLAY TEST EXPLORATION CASE STUDY



## STRATEGY

## INDUSTRY ADOPTION

Restructuring implemented – more integrated and commercially oriented business at all levels

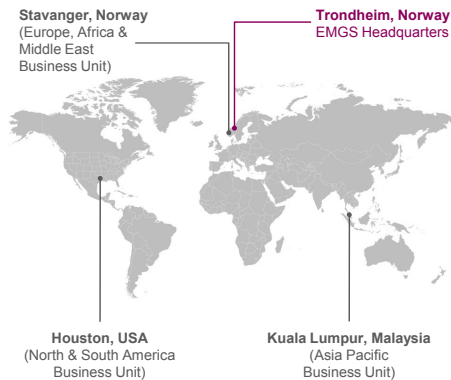
Our strategy involves targeting national and major oil companies:  
"Fewer, larger and closer"

Tangible results:

- / Additional global frame agreement with supermajor during the quarter
- / First contract award by another supermajor imminent

Broad industry adoption less critical with current capacity

Strategic alliance with Fugro



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## THE AGREEMENT WITH FUGRO – KEY MILESTONES

### Q2

AGREEMENT IN PLACE  
APPOINTMENT OF GLOBAL COORDINATORS  
APPOINTMENT OF TECHNICAL COORDINATORS  
FORMULATE ROADMAP

### Q3

FUGRO WILL ESTABLISH "EM HUBS" IN:  
- PERTH  
- NORWAY (OSLO/STAV)  
- HOUSTON  
EMGS SECONDEES TRANSFERRED TO EM HUBS  
ESTABLISH JOINT EMGS/FUGRO SALES & MARKETING NETWORK  
TRAINING OF FUGRO STAFF

### Q4

EXECUTION PHASE  
STEERING COMMITTEE – REVIEW OF PERFORMANCE  
TANGIBLE LEADS ESTABLISHED  
PERFORMANCE GOALS FOR 2010  
TRAINING OF FUGRO STAFF



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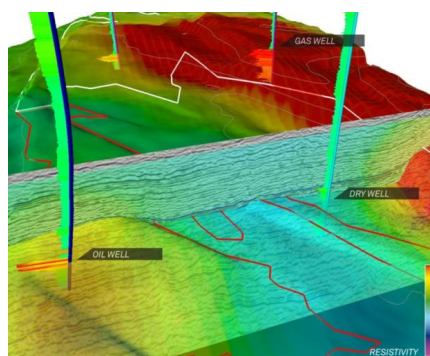






## SUMMARY

- Satisfying financial results for the quarter
- More commercially oriented business
- Reduced cost base
- Capacity in line with demand environment
- Purpose-built 3D EM vessel fleet offers increased efficiency and capacity
- Strategic alliance with Fugro developing as planned





# OUTLOOK



## OUTLOOK

- Opportunity pipeline intact at USD 250 - 300 million

- Promising opportunities in new basins

- Encouraging interest from targeted major oil companies

- Accelerated focus on developing multi-client projects

- Maximise value from Fugro agreement to enhance industry adoption





## Q & A



## APPENDIX



## CONDENSED STATEMENT OF CASH FLOW

USD million	Half year ended 30 June	
	2009	2008
Net cash flow from operating activities	(25.8)	(18.6)
Net cash flow from investing activities	(1.6)	(14.1)
Net cash flow from financial activities	24.1	6.3
Net profit (loss)	(31.7)	(31.1)



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## OWNERSHIP (AS OF 10 AUGUST 2009)

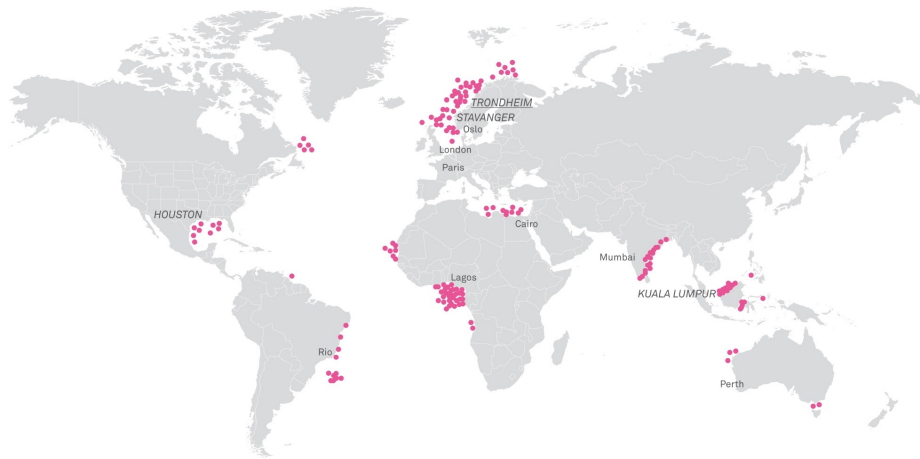
	Shareholder	Shares	Holding
1	WARBURG PINCUS	61, 873,434	67.57%
2	BRUHEIM, BJARTE	2 350 088	2,57 %
3	JPMORGAN CHASE BANK	2 130 000	2,33 %
4	UBS AG, LONDON BRANCH	1 047 900	1,14 %
5	EM-SBL HOLDING AS	940 214	1,03 %
6	EIDESMO, TERJE	654 214	0,71 %
7	STRACK, KURT MARTIN	563 011	0,61 %
8	KROSSHØ AS	502 881	0,55 %
9	CARNEGIE INVESTMENT BANK AB	469 834	0,51 %
10	CITIBANK N.A. (LONDON BRANCH)	435 463	0,48 %
11	JOHANSEN, STÅLE EMIL	422 214	0,46 %
12	UBS AG NEW YORK BRANCH P	320 000	0,35 %
13	BANK OF NEW YORK MELLON SA/NV	312 433	0,34 %
14	GOLDMAN SACHS & CO - EQUITY	300 000	0,33 %
15	TANNREG INVEST AS	300 000	0,33 %



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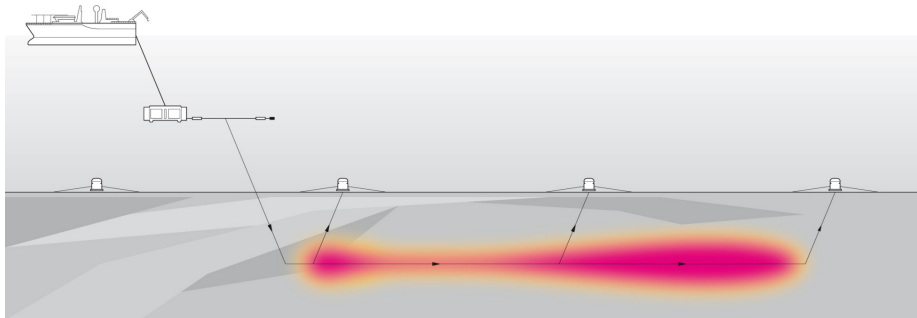
## EMGS EXPERIENCE AND PRESENCE



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## THE VALUE OF EM



A clearer, more complete understanding of the subsurface

Reduces risk and finding costs per barrel

Represents an additional measurement to the existing portfolio of sub-surface measurements

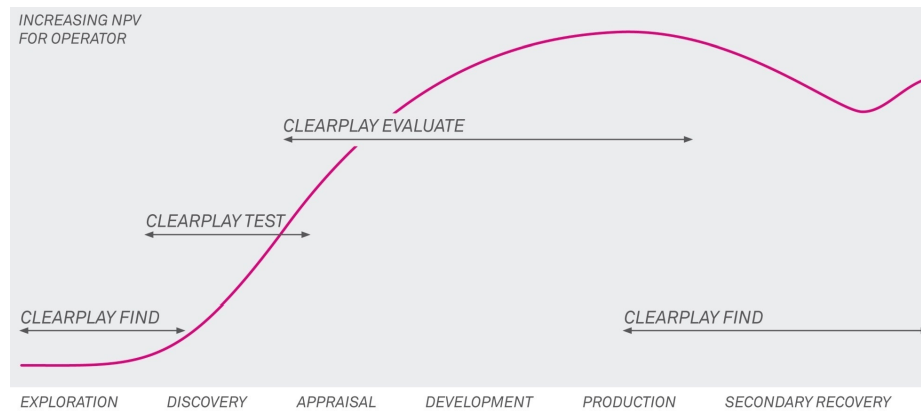


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## EMGS'S SERVICES

Three Clearplay service offerings have been designed to support operators during the exploration phase



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