

THIRD QUARTER 2016 RESULTS.

Oslo, 3 November 2016 CEO Christiaan Vermeijden, CFO Hege A. Veiseth

Spot the difference.

Disclaimer

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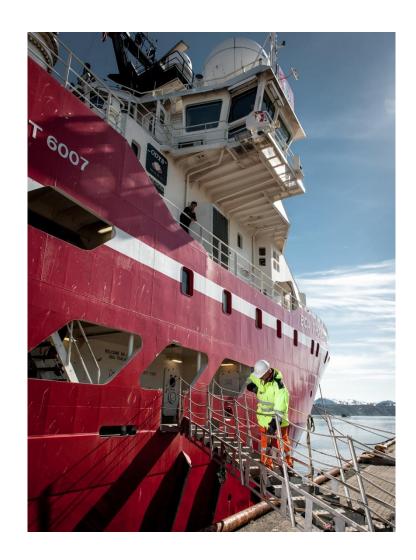
Highlights

Third quarter 2016

- Geophysical spending continues to be slow
- Completion of the JIP test field phase
- Acquisition of multi-client data in Norway
- Revenues of USD 4.5 million

Subsequent events

- Reduction in global employee expenses of around 20%
- New terms agreed for the Atlantic Guardian charter, 27% reduction
- Provisional award in Asia, valued at USD 8 million
- Late sales in Norway, valued at USD 1 million



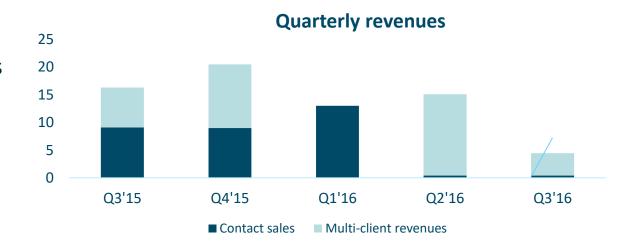


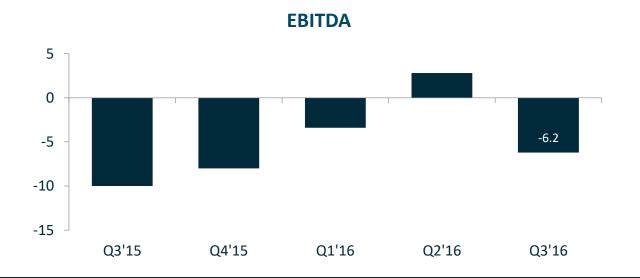
Financial review

Spot the difference.

Third quarter key financials

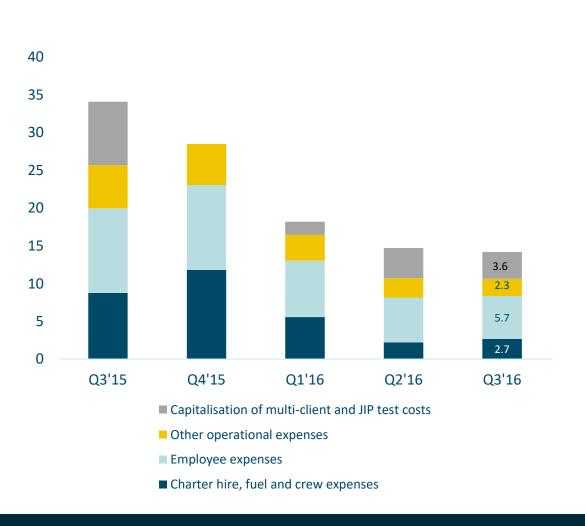
- Revenues of USD 4.5 million, mainly multi-client revenues
- EBITDA of negative USD 6.2 million
- Vessel utilisation of 52%
 - Multi-client projects and JIP field test





Operational cost base development

Quarterly operational cost base development*

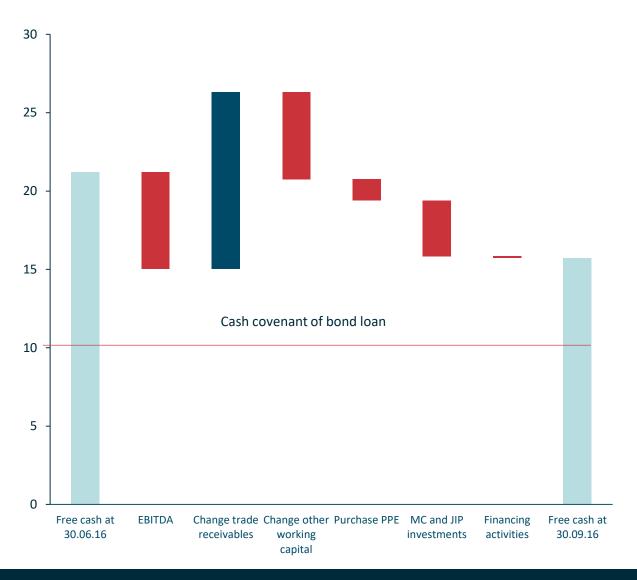


Comments

- Operational costs base of USD 14.2 million
 - Capitalised multi-client expenses of USD 1.9 million
 - Capitalised JIP field test expenses of USD 1.7 million
 - Cost reduction program
 - Current cost reduction program progressing as planned
 - Further reductions in employee expenses
 - New rate for the Atlantic Guardian charter
 - Target a 2016 cost base of approximately USD 65 million

^{*}Cost base is defined as total operational costs, i.e. charter hire, fuel and crew expenses, employee expenses and other operating expenses. The cost base includes multi-client and JIP field test investments, i.e. direct costs which are capitalised in the quarter. The cost base excludes capex, interest, and write down of inventory.

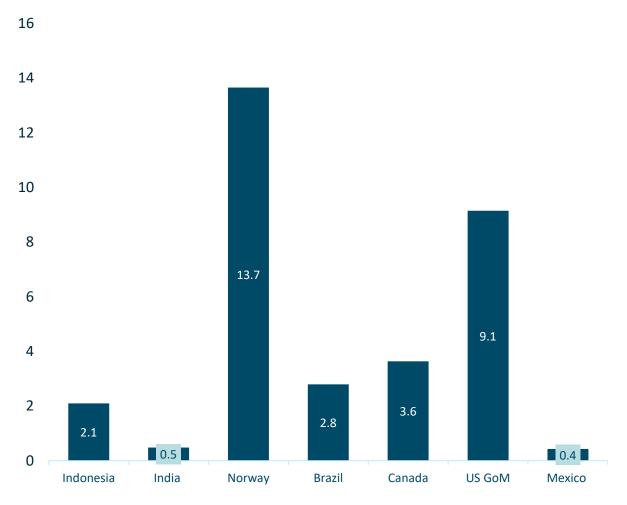
Free cash development



- Net decrease in free cash of USD 5.5 million
- Cash and cash equivalents at end of Q3 of USD 19.8 million, incl restricted cash
 - Restricted cash of USD 4.1 million at end of Q3

Multi-client investments





- Uplift/late sales revenues of USD 4.0 million in Q3
- Investments of USD 1.9 million in Q3
 - Hammerfest Basin and Loppa High Area
 - Preparations for the APA and 24th licensing round
- Amortisation of USD 2.8 million
 - Straight-line amortisation
- Book value of USD 32.2 million at end of Q3



Operations, Market and Outlook

Spot the difference.

Third quarter vessel operations



The Barents Sea success story continued...

Coming up: 24th licensing round!

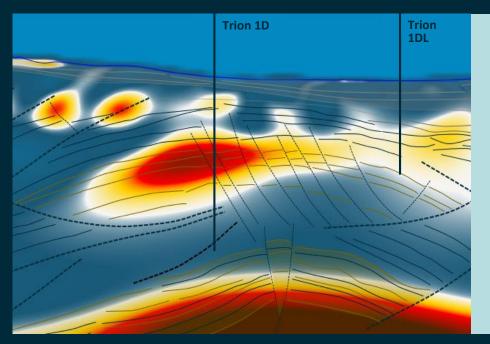
- In press releases in Q3 2016, the Ministry of Petroleum and Energy invited oil companies to nominate blocks for the 24th licensing round.
- Deadline for nominations: November 30, 2016.
- The announcement of the 24th licensing round is expected before summer 2017.
- EMGS is in consultation with partners and customers expanding the library in anticipation.
- EMGS and partners road shows (3x) held during Q3 2016. Healthy interest shown with 20+ customers attending.



Round 1 Round 2 Round 3 EMGS Reprocessing Project CNH Bid Data Package

EMGS Mexico Reprocessing Project

Regionally Calibrated CSEM Interpretation



EMGS has over 16,000 km² of re-processed multi-client data in the Perdido and Salinas basins offshore Mexico. This regionally calibrated dataset offers a comprehensive analysis of the hydrocarbon potential for Rounds 1 and 2 of the license round. Join us in our Mexico Data Room for a hands-on preview of live data, with ties to key wells and discoveries, like Trion.

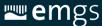
"Once the prospects were drilled, an extraordinary match between proven hydrocarbons and areal distribution of resistivity was observed."

M. Arreguin Manager New Areas and Partnerships Pemex, Mexico D.F.

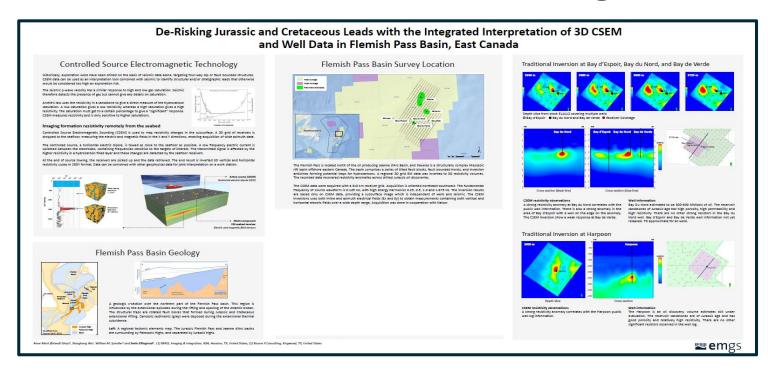
September 7, 2016

AAPG/SEG International Conference & Exhibition
Cancun Mexico

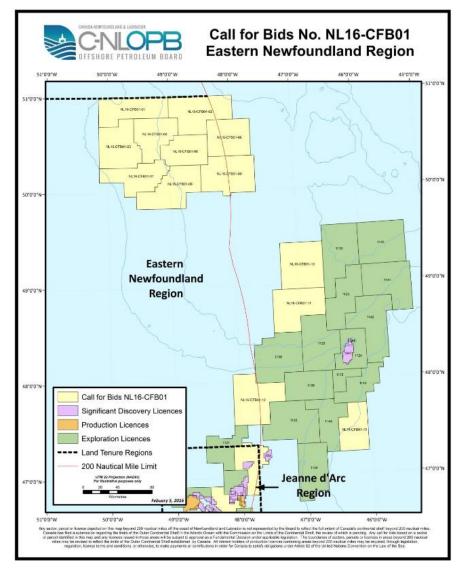




Eastern Newfoundland CSEM Program

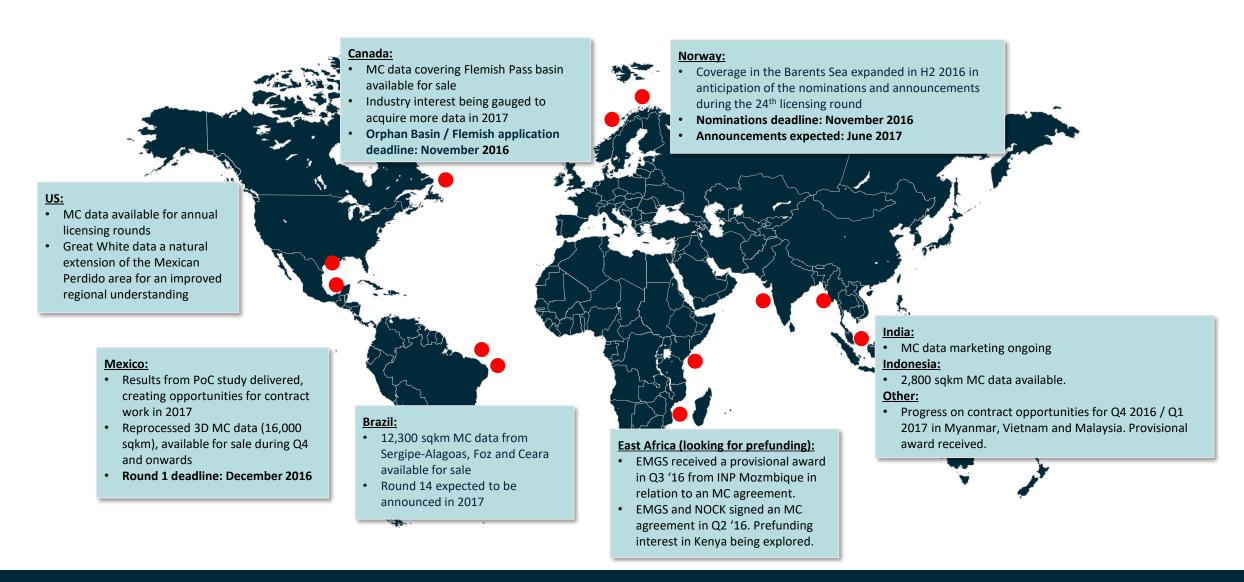


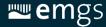
- CSEM data in good agreement with well results, fueling interest in using CSEM to de-risk wells in the Flemish Pass and Orphan Basin.
- Ongoing license round in Eastern Newfoundland may increase demand for CSEM in the region.
- EMGS roadshow held during AAPG in Calgary during Q2. Follow-up meetings in Q3.



http://www.cnlopb.ca/pdfs/landissuance/nl1601legal.pdf?lbisphpreq=1

Selection of current opportunities





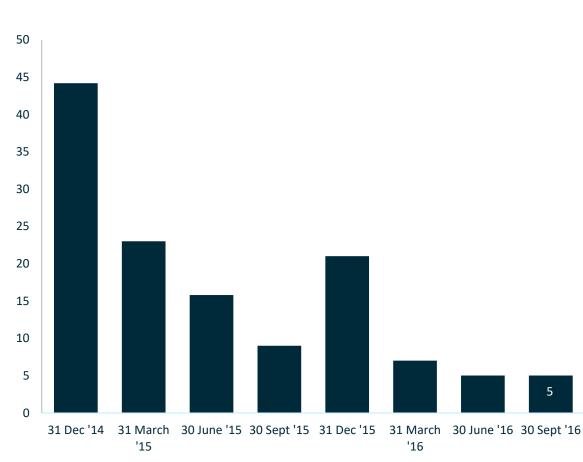
Market update

- Early signs of improvement noted as earlier dialogues are converted in pricing requests and one provisional award (Asia).
- However, caution is required as offshore geophysical spending dropped down to 2003 levels and improvements are expected to be within single digits.

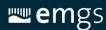
"International E&P spending in 2017 to be flat to up single-digits based on preliminary estimates as the IOCs' continued focus on dividends, capital preservation and balance sheet strength will outweigh any opportunities to increase spending."

"2017 estimate assumes a 5-10% increase in E&P spending from NOCs, offset by declines for all other customer types which are expected to see declines for a 3rd straight year."

Order backlog - limited earnings visibility



^{*}Source: Includes, ABG sundal Collier (Oct. 2016) and Barclays (Sept. 2016)



Summary and outlook

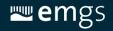
- Offshore geophysical spending dropped to 2003 levels during 2016, some improvement expected in 2017
- The market remains challenging and is dominated by high uncertainty to bring leads to fruition, demanding a strong focus on cost control and cost reductions
- Cost reductions announced in October 2016, with some effects to yield immediately (new vessel charter agreement) and others gradually (reduction in payroll expenses)
- Completion of various multi-client projects in Norway, including Hammerfest and Barents Sea. JIP sea trials completed successfully. Technical results very promising
- Low level of late sales and uplifts recorded during Q3. Customers in Norway focusing on APA and the 24th licensing round
- Some earlier dialogue converted into requests for pricing and one provisional award (USD 8 million)





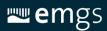
SPOTTHE DIFFERENCE.

Appendix



Consolidated Income Statement

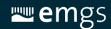
			Year to date	Year to date	
	Q3 2016	Q3 2015	2016	2015	2015
Amounts in USD 1 000	Unaudited	Unaudited	Unaudited	Unaudited	Audited
Operating revenues					
Contract sales	393	9,110	13,818	36,008	45,008
Multi-client pre-funding	-	2,454	-	3,546	3,546
Multi-client late sales	4,061	4,741	18,740	21,089	32,586
Total revenues	4,454	16,305	32,558	60,643	81,140
Operating expenses					
Charter hire, fuel and crew expenses	2,653	9,329	11,948	20,595	32,402
Employee expenses	5,693	11,209	19,112	33,599	44,826
Depreciation and ordinary amortisation	1,678	3,459	5,721	9,973	12,679
Multi-client amortisation	2,769	2,571	8,417	4,475	8,631
Impairment of long-term assets	-	5,473	9,228	22,775	31,344
Other operating expenses	2,283	5,719	8,255	15,146	20,607
Total operating expenses	15,076	37,760	62,681	106,563	150,489
Operating profit/ (loss)	(10,622)	(21,455)	(30,123)	(45,920)	(69,349)
Interest income	66	108	162	325	352
Interest expense	(768)	(1,021)	(2,558)	(3,041)	(4,055)
Net gains/(losses) of financial assets and liabilities	1,295	(3,115)	(3,995)	(4,901)	(4,106)
Net foreign currency income/(loss)	(1,406)	1,655	(1,524)	2,628	4,155
Net financial items	(813)	(2,374)	(7,915)	(4,989)	(3,654)
Income/ (loss) before income taxes	(11,435)	(23,829)	(38,038)	(50,909)	(73,003)
Income tax expense	(371)	1,540	(316)	1,685	3,712
Income/ (loss) for the period	(11,064)	(25,369)	(37,722)	(52,594)	(76,715)



Consolidated Statement of Financial Position

	30 September	30 September	31 December
	2016	2015	2015
Amounts in USD 1 000	Unaudited	Unaudited	Audited
ASSETS			
Non-current assets			
Deferred tax asset	-	1,846	-
Multi-client library	32,215	53,129	42,267
Other intangible assets	2,810	4,169	3,703
Property, plant and equipment	13,560	17,867	16,773
Assets under construction	30,319	27,540	26,566
Financial assets	-	1,898	1,387
Total non-current assets	78,904	106,449	90,696
Current assets			
Spare parts, fuel, anchors and batteries	8,621	12,716	11,754
Trade receivables	8,264	15,343	18,580
Other receivables	7,631	17,661	5,665
Cash and cash equivalents	15,718	20,223	31,749
Restricted cash	4,131	2,718	6,680
Total current assets	44,365	68,661	74,428
Total assets	123,269	175,110	165,124

	30 September	30 September	31 December
	2016	2015	2015
Amounts in USD 1 000	Unaudited	Unaudited	Audited
EQUITY			
Capital and reserves attributable to equity holders			
Share capital, share premium and other paid-in equity	319,233	287,635	319,038
Other reserves	901	(6,066)	(6,416
Retained earnings	(272,377)	(210,535)	(234,652
Total equity	47,757	71,034	77,970
LIABILITIES			
Non-current liabilities			
Provisions	19,045	16,875	17,371
Financial liabilities	2,368	-	-
Borrowings	34,001	635	30,848
Total non-current liabilities	55,414	17,510	48,219
Current liabilities			
Trade payables	6,649	16,068	10,439
Current tax liabilies	5,324	4,733	5,257
Other short term liabilities	7,930	18,763	16,243
Financial liabilities	-	-	6,326
Borrowings	195	47.002	670
Total current liabilities	20,098	86,566	38,93
Total liabilities	75,512	104,076	87,154
Total equity and liabilities	123,269	175,110	165,124



Largest shareholders as of 2 November

# Shareholder	Shares	Holding
1 SIEM INVESTMENTS INC.	7,844,249	23.92
2 PERESTROIKA AS	6,993,857	21.33
3 MORGAN STANLEY & CO. LLC	4,507,948	13.75
4 BÆKKELAGET HOLDING AS	796,250	2.43
5 STATOIL PENSJON C/O JP MORGAN	735,458	2.24
6 SPORTSMAGASINET AS	575,001	1.75
7 NHO - P665AK	404,485	1.23
8 KRISTIAN FALNES AS	400,000	1.22
9 NORDNET LIVSFORSIKRING	377,755	1.15
10 J&J INVESTMENT AS	330,000	1.01
11 DNB NAVIGATOR (II)	319,543	0.97
12 VILLA UTVIKLING AS	200,000	0.61
13 STATOIL FORSIKRING A.S	190,017	0.58
14 KOVCKI RAMADAN	160,575	0.49
15 RYGG JAN WIGGO	157,056	0.48
16 FALNES OLAV KRISTIAN	150,000	0.46
17 FLATHOLMEN AS	137,000	0.42
18 VESTVIK PRESERVERING	115,746	0.35
19 HAAV HOLDING AS	112,500	0.34
20 NORDNET BANK AB	110,981	0.34

Vessel charters

	BOA Thalassa	Atlantic Guardian
Firm Charter	1 April 2017	1 October 2021
Q3 status	Laid up, Asia	In operation, Norway
Vessel owner	BOA Offshore	North Sea Shipping
Rates	Flexible rates for when (i) in operation, (ii) idle and (iii) laid up	Fixed