EMGS FOURTH QUARTER 2011

09/02/2012

emgs

HIGHLIGHTS IN THE FOURTH QUARTER 2011

· Record-high financial results:
  - Total revenues at USD 57.8 million for the quarter
  - EBITDA of USD 16.7 million
  - Net income of USD 12.3 million
· Multi-client basalt mapping survey in Norwegian Sea pre-funded by ExxonMobil
· Successful start-up of USD 90 million Petrobras contract
· European Patent Office ruled in favour of EMGS at final appeal level
· EMGS and Schlumberger announced EM industry deal
· Letter of Intent from Shell for 3D EM survey in Brunei

Subsequent important events:

· EMGS and Schlumberger signed cooperative agreement
· EM Leader mobilized for operations in Q1 2012
· EMGS launched new Barents Sea multi-client 3D EM campaign

KEY FINANCIAL FIGURES

USD million (except per share data)	Q4 2011	Q4 2010	2011	2010	Q3 2011
Revenues	**57.8**	27.2	172.4	75.4	45.5
Operating profit/(loss)	**12.6**	(6.1)	25.1	(24.9)	8.8
Income/(loss) before income taxes	**15.1**	(30.2)	18.0	(56.3)	8.7
Earnings per share	**0.06**	(0.18)	0.06	(0.40)	0.04
Average number of shares outstanding (in thousands)	**197 019**	153 751	175 633	137 699	192 338
EBITDA	**16.7**	(2.4)	41.8	(2.4)	11.9
Multi-client investment	**2.3**	-	2.3	11.3	-
Adjusted EBITDA	**14.4**	(2.4)	39.5	(13.6)	11.9

Information related to shares is for ordinary shares. The number of ordinary shares outstanding at 31 December 2011, was 197 441 562.

FINANCIAL REVIEW

Revenues and operating expenses

EMGS recorded revenues of USD 57.8 million in the fourth quarter of 2011, up from USD 27.2 million in the fourth quarter of 2010. Contract sales totalled USD 55.2 million, whilst multi-client sales came in at USD 2.6 million. In the corresponding period last year, EMGS recorded multi-client sales of USD 0.5 million. The growth in revenues is related to an increase in the vessel fleet as well as improved productivity. The company recorded 10.3 vessel months in the fourth quarter of 2011 as opposed to 6.7 in the fourth quarter of 2010. The vessel Atlantic Guardian achieved record-high productivity, resulting in revenues of USD 23.1 million in the fourth quarter of 2011. The BOA Thalassa contributed USD 14.0 million and the BOA Galatea contributed USD 17.4 million.

Revenues for the full year 2011 came in at USD 172.4 million compared with USD 75.4 million in 2010.

Charter hire, fuel and crew expenses totalled USD 21.2 million in the fourth quarter 2011, up from USD 14.9 million in the corresponding quarter in 2010 owing to an increase in the vessel fleet in 2011.

For the full year 2011, charter hire, fuel and crew expenses came in at USD 67.1 million, up from USD 32.9 million in 2010. This is mainly due to an increase in the company's activity level.

Employee expenses increased from USD 9.9 million in the fourth quarter of 2010 to USD 13.2 million in the fourth quarter 2011 owing to high operational activity, as reflected in the higher revenues.

Employee expenses for the full year 2011 totalled USD 43.6 million, up from USD 30.5 million in 2010.

Other operational costs increased from USD 4.8 million in the fourth quarter last year to USD 6.6 million in 2011 due to increased activity level.

For the full year 2011, other operational costs come in at USD 19.9 million, up from USD 14.5 million in 2010.

Depreciation and amortisation

Depreciation and ordinary amortisation totalled USD 3.1 million in the fourth quarter 2011, down from USD 3.7 million in the same quarter in 2010. The reduction is due to assets becoming fully depreciated.

Depreciation and amortisation decreased from USD 18.4 million for the full year 2010 to USD 13.0 million for the full year 2011.

Multi-client amortisation totalled USD 1.1 million in the fourth quarter of 2011, while no multi-client amortisation was recorded in the fourth quarter of 2010.

For the full year 2011, multi-client amortisation came in at USD 3.7 million, down from USD 4.1 million in 2010.

Net financial items

Net financial items was positive USD 2.5 million in the fourth quarter of 2011, while a loss of USD 24.1 million was reported in the corresponding period in 2010. The loss in 2010 was attributed a change in fair value of conversion rights on the convertible loan agreement with Fugro of negative USD 21.9 million. This loan was converted to shares in the second quarter of 2011. In the fourth quarter of 2011, a gain on net foreign currency of USD 3.9 million was recorded, while a loss on net foreing currency of USD 0.1 million was recorded in the corresponding quarter last year.

For the full year 2011, net financial items came in at a negative USD 7.2 million, up from a negative USD 31.4 million in 2010.

Result before income taxes

Income before income taxes came in at USD 15.1 million in the fourth quarter 2011, compared with a loss of USD 30.2 million in the corresponding quarter in 2010.

For the full year, result before income taxes has increased from a negative USD 56.3 million in 2010 to a positive USD 18.0 million in 2011.

Income tax expenses

Income tax expenses of USD 2.8 million were recorded in the fourth quarter of 2011, compared with an income tax profit of USD 1.8 million in the fourth quarter of 2010. These taxes relate to profits earned in foreign jurisdictions.

For the full year 2011, an income tax expense of USD 7.8 million was recorded, compared with an income tax profit of USD 1.1 million for the full year 2010.

Net result for the period

Net result for the fourth quarter of 2011 ended at a positive USD 12.3 million, up from a loss of USD 28.4 million in the same period last year.

Net income for the full year 2011 was USD 10.2 million, up from a net loss of USD 55.2 million for the full year 2010.

Balance sheet and cash flow

EMGS has adjusted the purchase price allocation in connection with the purchase of OHM Surveys Holding AS (OHM) which was conducted in the third quarter of 2011 and, consequently, recorded goodwill of USD 14.4 million as per 31 December 2011.

Cash and cash equivalents totalled USD 74.9 million at 31 December 2011, compared with USD 39.6 million at 31 December 2010. USD 17.1 million of the cash at 31 December 2011 was restricted, mainly due to client performance guarantees.

Trade receivables were USD 27.8 million at 31 December 2011, up from USD 20.6 million at 31 December 2010.

Total borrowings were USD 44.3 million at 31 December 2011, compared with USD 82.2 million at 31 December 2010. The borrowings were reduced in the first quarter of 2011 mainly due to reclassification of the fair value of the conversion right on the NOK 150 million convertible bond of USD 30.6 million as a consequence of EMGS ASA changing its functional currency from USD to NOK. In addition, a USD 5.0 million convertible bond was converted into shares in March 2011. The NOK 150 million convertible bond was converted into shares in April 2011. In May 2011, EMGS completed an issue of a new unsecured bond of NOK 250 million. Subsequently, the company repaid a USD 20.0 million callable bond loan.

Cash flow from operating activities was positive at USD 22.5 million for the year ended 31 December 2011, compared with a negative cash flow from operating activities of USD 20.4 million in the comparable period in 2010.

Cash applied in investing activities in 2011 amounted to USD 6.0 million, compared with USD 13.9 million in the same period in 2010. The majority of investments in 2011 were related to property, plant and equipment and the multi-client library.

Cash flow from financial activities was positive at USD 18.9 million in 2011 mainly due to proceeds from a new bond loan of NOK 250 million. The comparable amount in 2010 was positive USD 44.3 million due to proceeds from a subsequent offering, a private placement and a new bond.

Operational review

EMGS defines 'utilisation' as vessel time spent on contracted or committed work, including paid mobilisation. The company's vessel utilisation in 2010 and 2011 were as follows:

	Q1	Q2	Q3	Q4
2010	69%	66%	84%	74%
2011	87%	80%	77%	84%

Vessel utilisation for the full year 2011 came in at 82%.

Vessel overview

VESSEL	*STATUS Q4*	*UTILISATION Q4*	*FIRM CHARTER PERIOD*	*OPTIONAL CHARTER PERIOD*
BOA Thalassa	In operation	59%	18 December 2013	3 x 12 months
BOA Galatea	In operation	96%	17 July 2014	3 x 12 months
Atlantic Guardian	In operation	96%	25 June 2012	2 x 3 months
EM Leader	Standby at no cost in Singapore	Not applicable	12 January – 12 April 2012	Optional 3-, 6- or 12-month charters until 9 Mar 2015
EM Express	Standby at no cost in Bergen until 22 Nov. On charter for the remainder of Q4.	99%	22 November – 22 January 2012	Optional 3-, 6- or 12-month charters until 9 May 2014

The BOA Thalassa spent October and November acquiring 3D EM (electromagnetic) data for PEMEX in the Mexican sector of the Gulf of Mexico, maintaining its strong operational performance with utilisation at 96% and 81% for the two months respectively. A scheduled dry dock was conducted from 1 to 17 December. During subsequent sea trials, the vessel experienced a burn-out on one of the electrical engines. The engine had to be replaced and the vessel started acquiring 3D EM data for PEMEX again on 13 January.

The BOA Galatea completed a three-week 3D EM survey offshore Ghana in October. The vessel transited to Brazil from 25 October to 5 November, after which it embarked on a one-year project for Petrobras. Utilisation came in at 96% for the quarter.

The Atlantic Guardian spent the fourth quarter acquiring 3D EM data in Mexico for PEMEX. The vessel achieved record-high productivity and a utilisation of 96%.

The EM Express (formerly the OHM Express) performed a multi-client 3D magnetotelluric (MT) survey covering approximately 3000 km^2 in the Møre basin, Norwegian Sea from 26 November to 22 January. The duration of the survey was affected by exceedingly stormy weather.

EVENTS IN THE QUARTER

On 16 November, the company reported that it would perform a multi-client 3D magnetotelluric (MT) survey covering approximately 3000 km^2 in the Møre basin, Norwegian Sea. The project was pre-funded by ExxonMobil and EMGS rigged the EM Express (formerly the OHM Express) to undertake this survey.

On 13 December, EMGS announced that the Board of Appeal of the European Patent Office in Munich had found EMGS's patent for the use of CSEM for the direct detection of hydrocarbons in submarine reservoirs to be valid. The patent was the subject of an Opposition in the European Patent Office, but successfully overcome that opposition at the final appeal level.

On 15 December, EMGS and Schlumberger announced that they would to enter into a cooperative agreement through which the parties will offer to the industry their respective expertise in the marine electromagnetic related fields of processing, advanced modelling and earth model building. Schlumberger immediately withdrew from the on-going patent disputes and the two parties entered into a cross-licence of patents relevant to the CSEM acquisition business. The agreement was signed and effective from 3 January 2012.

On 19 December, EMGS announced that the company would mobilise the vessel EM Leader in response to increased market demand in Asia. The company received a Letter of Intent (LOI) from Shell for a six-week 3D EM data acquisition project offshore Brunei. Surveying started in early February, following modifications of the EM Leader to accommodate EMGS's equipment and technology.

RECENT EVENTS

On 8 February, EMGS announced that it had secured pre-funding to start a multi-client 3D EM campaign in the Barents Sea, ahead of Norway's 22nd exploration licensing round. Data acquisition will commence in March using the vessel Atlantic Guardian.

OUTLOOK

EMGS made substantial progress in 2011 and established a solid strategic platform to further develop the EM market. The company strengthened its financial position, maintained a strong backlog and secured flexible vessel capacity through the acquisition of OHM. Moreover, EMGS is hopeful that the collaborative agreement with Schlumberger will accelerate industry adoption of EM technology over the next years.

Subject to unforeseen adverse operational or market circumstances, EMGS currently plans to operate four vessels throughout 2012 and, as a consequence, expects to deliver annual revenue growth for the full financial year. Furthermore, the company is confident that it will maintain, and possibly improve, the record-high EBITDA margin it achieved in 2011.

Oslo, 8 February 2012
Board of Directors

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Chairman of the Board

Stig Eide Sivertsen

Berit Svendsen

Jeffrey Alan Harris

Grethe Høiland

Lodve Berre

Magni Hofstad

Roar Bekker
CEO

CONSOLIDATED INCOME STATEMENT

Amounts in USD 1 000	Q4 2011 Unaudited	Q4 2010 Unaudited	2011 Unaudited	2010 Audited
Operating revenues				
Contract sales	**55 217**	26 711	162 904	64 073
Multi-client sales	**2 559**	521	9 510	11 335
Total operating revenues	**57 776**	**27 232**	**172 414**	**75 408**
Operating expenses				
Charter hire, fuel and crew expenses	**21 175**	14 919	67 105	32 856
Employee expenses	**13 245**	9 886	43 572	30 451
Depreciation and ordinary amortisation	**3 092**	3 703	13 019	18 431
Multi-client amortisation	**1 075**	-	3 675	4 083
Other operating expenses	**6 628**	4 821	19 904	14 456
Total operating expenses	**45 215**	**33 329**	**147 275**	**100 277**
Operating profit (loss)	**12 561**	**-6 098**	**25 139**	**-24 869**
Financial income and expenses				
Interest income	**48**	12	221	201
Interest expense	**-1 376**	-2 082	-6 516	-7 587
Change in fair value of conversion rights	**-**	-21 905	-1 353	-23 754
Net foreign currency income/(loss)	**3 861**	-144	475	-267
Net financial items	**2 533**	**-24 119**	**-7 173**	**-31 407**
Income/(loss) before income tax	**15 094**	**-30 217**	**17 966**	**-56 276**
Income tax expenses	**2 776**	-1 826	7 813	-1 068
Income/(loss) for the period	**12 318**	**-28 391**	**10 153**	**-55 208**

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

Income/(loss) for the period	**12 318**	**-28 391**	**10 153**	**-55 208**
Exchange differences on translation of foreign operations	**-2 266**	-237	-4 256	46
Total comprehensive income/(loss) for the period	**10 052**	**-28 628**	**5 897**	**-55 162**

CONSOLIDATED BALANCE SHEET

Amounts in USD 1 000	Year ended 31 December 2011 Unaudited	Year ended 31 December 2010 Audited
ASSETS		
Non-current assets		
Goodwill	**14 422**	-
Intangible assets	**10 652**	7 827
Property, plant and equipment	**20 615**	23 104
Assets under construction	**14 275**	9 085
Interest in joint venture	**-**	3 015
Restricted cash	**590**	7 326
Total non-current assets	**60 554**	**50 357**
Current assets		
Spare parts, fuel, anchors and batteries	**9 733**	9 293
Trade receivables	**27 761**	20 640
Other receivables	**6 207**	4 458
Cash and cash equivalents	**57 796**	21 340
Restricted cash	**16 553**	10 884
Total current assets	**118 050**	**66 615**
Total assets	**178 604**	**116 972**
EQUITY		
Capital and reserves attributable to equity holders of the Company		
Share capital, share premium and other paid-in equity	**265 027**	182 381
Other reserves	**-4 428**	-172
Retained earnings	**-169 836**	-179 988
Total equity	**90 763**	**2 222**
LIABILITIES		
Non-current liabilities		
Employee benefit obligations	**5 051**	5 085
Non-current tax liability	**580**	-
Borrowings	**43 022**	22 989
Total non-current liabilities	**48 653**	**28 074**
Current liabilities		
Trade payables	**14 276**	12 752
Current tax liabilies	**7 082**	948
Provisions	**-**	774
Other short term liabilities	**16 552**	12 980
Borrowings	**1 278**	59 223
Total current liabilities	**39 188**	**86 677**
Total liabilities	**87 841**	**114 751**
Total equity and liabilities	**178 604**	**116 972**

CONSOLIDATED STATEMENT OF CASH FLOW

Amounts in USD 1 000	Year ended 31 December 2011 Unaudited	Year ended 31 December 2010 Audited
Net cash flow from operating activities:		
Income/(loss) before income tax	**17 965**	-56 276
Adjustments for:		
Witholding tax expenses	**4 459**	-1 160
Total taxes paid	**-6 137**	1 128
Depreciation and ordinary amortisation	**13 019**	22 515
Multi-client amortisation	**3 675**	-
Profit on sale of fixed assset	**-**	115
Share of net (profit)/loss of joint venture	**-**	-257
Non-cash portion of pension expense	**-35**	-377
Cost of share-based payment	**497**	1 793
Change in trade receivables	**-7 121**	-10 710
Change in inventories	**-440**	- 1 146
Change in trade payables	**1 525**	-1 818
Change in other working capital	**-10 476**	-4 194
Change in fair value of conversion rights	**-**	23 754
Currency effect on convertible loans	**297**	-
Amortisation of interest	**5 262**	6 221
Net cash flow from operating activities	**22 490**	-20 412
Investing activities:		
Purchase of property, plant and equipment	**-3 226**	-3 347
Purchase of intangible assets	**-6**	-834
Proceeds from sale of assets	**-**	286
Investment in multi-client library	**-2 741**	-9 979
Cash used in investing activities	**-5 973**	-13 874
Financial activities:		
Financial lease payments - principal	**-2 099**	-3 931
Payment of bond	**-20 400**	-
Proceeds from bond offering	**43 721**	20 000
Proceeds from issuance of ordinary shares	**1 872**	33 430
Cost of rights issue	**-**	-2 581
Payment of interest on bonds	**-4 222**	-2 660
Cash provided by financial activities	**18 872**	**44 258**
Net increase in cash	**35 389**	**9 972**
Cash balance beginning of period	**39 550**	29 578
Cash balance end of period	**74 939**	39 550
Increase in cash	**35 389**	**9 972**

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Amounts in USD 1 000	Share capital, share premium and other paid in equity	Foreign currency translation reserves	Retained earnings	Total equity
Balance at 31 December 2009 (Audited)	**149 739**	**-218**	**-124 780**	**24 741**
Currency translation differences	-	46	-	**46**
Loss for the period	-	-	-55 208	**-55 208**
Total comprehensive income	**-**	**46**	**-55 208**	**-55 162**
Cost of share-based payment	1 793	-	-	**1 793**
Cost of rights issue	-2 715	-	-	**-2 715**
Proceeds from shares issued - private placement and options exercised	33 564	-	-	**33 564**
Balance at 31 December 2010 (Audited)	**182 381**	**-172**	**-179 988**	**2 222**
Currency translation differences	-	448	-	**448**
Loss for the period	-	-	-13 368	**-13 368**
Total comprehensive income	**-**	**448**	**-13 368**	**-12 920**
Cost of share-based payment	230	-	-	**230**
Equity component of convertible loan	32 568	-	-	**32 568**
Conversion of convertible loan	6 613	-	-	**6 613**
Proceeds from shares issued - private placement and options exercised	159	-	-	**159**
Balance at 31 March 2011 (Unaudited)	**221 951**	**276**	**-193 356**	**28 871**
Currency translation differences	-	1 304	-	**1 304**
Income for the period	-	-	3 659	**3 659**
Total comprehensive income	**-**	**1 304**	**3 659**	**4 963**
Cost of share-based payment	137	-	-	**137**
Conversion of convertible loan	24 371	-	-	**24 371**
Proceeds from shares issued - private placement and options exercised	704	-	-	**704**
Balance at 30 June 2011 (Unaudited)	**247 163**	**1 580**	**-189 698**	**59 047**
Currency translation differences	-	-6 215	-	**-6 215**
Income for the period	-	-	7 544	**7 544**
Total comprehensive income	**-**	**-6 215**	**7 544**	**1 329**
Reclassification of equity as a result of currency differences	-2 473	2 473	-	-
Cost of share-based payment	45	-	-	**45**
Proceeds from shares issued - purchase of subsidiary	19 198	-	-	**19 198**
Proceeds from shares issued - private placement and options exercised	195	-	-	**195**
Balance at 30 September 2011 (Unaudited)	**264 128**	**-2 162**	**-182 154**	**79 814**
Currency translation differences	-	-2 266	-	**-2 266**
Income for the period	-	-	12 318	**12 318**
Total comprehensive income	**-**	**-2 266**	**12 318**	**10 052**
Cost of share-based payment	85	-	-	**85**
Proceeds from shares issued - private placement and options exercised	814	-	-	**814**
Balance at 31 December 2011 (Unaudited)	**265 027**	**-4 428**	**-169 836**	**90 763**

Accounting principles
The Group has applied the same accounting standards and policies as in the Group's financial statements at 31 December 2010, and has implemented standards, interpretations and amendments which were effective from 1 January 2011.

Segment reporting
EMGS reports its sales revenue as one reportable segment. The sales revenues and related costs are incurred worldwide.

The amounts below show sales revenues reported by geographic region.

Amounts in USD 1 000	Q4 2011 Unaudited	Q4 2010 Unaudited	2011 Unaudited	2010 Audited
Americas	**49.1**	14.4	117.3	25.6
Asia/Pacific	**-**	8.5	10.2	19.4
EAME	**8.7**	4.3	44.9	30.4
Total	**57.8**	**27.2**	**172.4**	**75.4**

Acquisition of OHM Surveys Holding AS
On 31 August, EMGS entered into an agreement to acquire OHM Surveys Holding AS (OHM), a marine electromagnetic acquisition company, for USD 15.8 million in a stock-for-stock transaction. The transaction resulted in the issue of 8,305,369 shares in EMGS to the sellers at a subscription price of NOK 10,43 per share.

The acquisition was completed 9 September for a purchase price of USD 19.2 million. The difference between the price agreed in the stock-for-stock transaction (USD 15.8 million) and the purchase price (USD 19.2 million) is mainly caused by increased share price from NOK 10,43 to NOK 12,60 at the closing date.

Purchase price allocation:

USD million	Recognised values at aqcuisition	Adjustment of fair value	Carrying amount prior to acquisition
Intangible assets excluding goodwill	2.3	2.0	0.3
Fixed assets	0.1	-1.9	2.0
Other assets	5.4	0.0	5.4
Liabilities	-3.0	-0.1	-2.9
Net identifiable assets and liabilties	**4.8**	**0.0**	**4.8**
Goodwill upon acquisition	14.4		
Total remuneration	**19.2**		

The goodwill that arises in the purchase price allocation is attributed to expected synergies, competency, capacity and other benefits from combining the activities of OHM with those of the Group.

The consolidated financial statements include the results of OHM from the closing date of the acquistion (9 September) to 31 December. Net loss consolidated for this period is USD 0.5 million.

Pro forma figures have not been drawn up for the period from 1 January 2011 to the date of acquisition, 9 September 2011, because the figures are considered insignificant in the context of the consolidated accounts.

Statement of compliance

These condensed consolidated interim accounts have been prepared in accordance with IAS 34 and should be read in conjunction with the consolidated financial statements for the group for the year ending 31 December 2010. The group's financial statements are available upon request from the company's registered office in Trondheim or at emgs.com.

Disclaimer for forward-looking statements

This quarterly report includes and is based, inter alia, on forward-looking information and statements that are subject to risks and uncertainties that could cause actual results to differ. Such forward-looking information and statements are based on current expectations, estimates and projections about global economic conditions, the economic conditions of the regions and industries that are major markets for EMGS ASA and its subsidiaries. These expectations, estimates and projections are generally identifiable by statements containing words such as "expects", "believes", "estimates" or similar expressions. Important factors that could cause actual results to differ materially from those expectations include, among others, economic and market conditions in the geographic areas and industries that are or will be major markets for the EMGS's businesses, oil prices, market acceptance of new products and services, changes in governmental regulations, interest rates, fluctuations in currency exchange rates and such other factors as may be discussed from time to time. Although EMGS ASA believes that its expectations and the information in this report were based upon reasonable assumptions at the time when they were made, it can give no assurance that those expectations will be achieved or that the actual results will be as set out in this report. EMGS ASA nor any other company within the EMGS group is making any representation or warranty, expressed or implied, as to the accuracy, reliability or completeness of the information in the report, and neither EMGS ASA, any other company within the EMGS group nor any of their directors, officers or employees will have any liability to you or any other persons resulting from your use of the information in the report. EMGS ASA undertakes no obligation to publicly update or revise any forward-looking information or statements in the report.

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EMGS, the marine EM market leader, uses its proprietary electromagnetic (EM) technology to support oil and gas companies in their search for offshore hydrocarbons. EMGS supports each stage in the workflow, from survey design and data acquisition to processing and interpretation. The company's services enable integration of EM data with seismic and other geophysical and geological information to give explorationists a clearer and more complete understanding of the subsurface. This improves exploration efficiency, and reduces risks and the finding costs per barrel.

EMGS has conducted more than 600 surveys to improve drilling success rates across the world's mature and frontier offshore basins. The company operates on a worldwide basis with main offices in Trondheim and Stavanger, Norway; Houston, USA; and Kuala Lumpur, Malaysia.

Please visit *EMGS.COM* for the latest news and in-depth information about EMGS and EM technology.

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