

# Q1 2023 RESULTS

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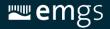
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Oslo, 26th May 2023

Bjørn Petter Lindhom, CEO Anders Eimstad, CFO

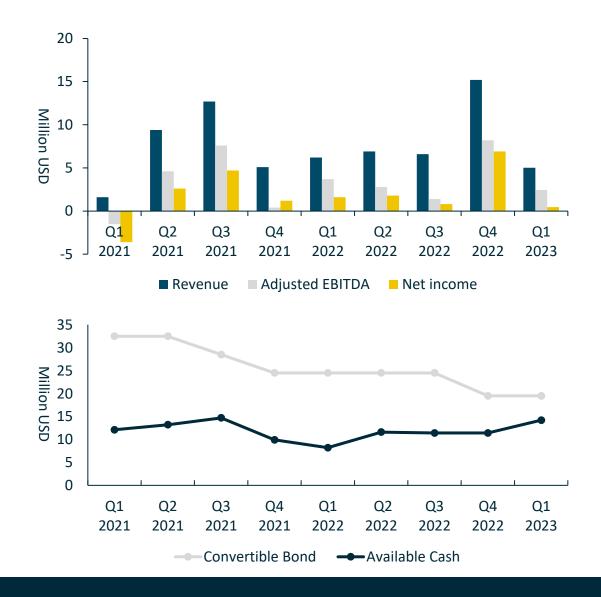
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## Q1 2023

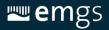
- Operational summary
  - Atlantic Guardian warm-stacked for the entire quarter
- Financial highlights for the quarter
  - Revenues of USD 5.0 million
  - EBITDA of USD 3.1 million and adjusted EBITDA of USD 2.4 million
  - 8<sup>th</sup> consecutive profitable quarter with a net income of USD 0.5 million
  - Quarter end free cash balance of USD 14.2 million



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## **Operations and Market**

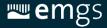
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### Market update

- Norwegian EM market considerably slower than pre Covid
  - Oil companies focusing on ILX
  - Recent M&A has reduced number of potential clients
- Exploration in the Barents Sea due for a revival?
  - Expansion of the APA round area in the Western Barents Sea
  - Focus on gas as a result of the geopolitical situation with war in Europe and renewed importance of energy security
  - Will the pipeline to the Barents Sea finally be built?
- Majors and National Oil Companies (NOC's) are gearing up their exploration activities
  - Significant increase in drilling activities globally
  - India is opening new areas for exploration and energy security more important than emission reduction in the short term
  - Increasing exploration in Africa and South America



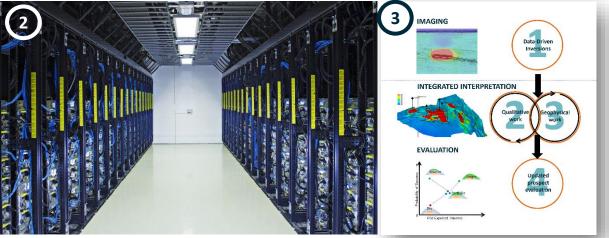


## 3 success factors – why CSEM now can do more than ever

#### 1. Deep Blue Source

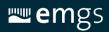
- Up to 10 000 Ampere
- 1.5 MW power
- Wideband (0 50Hz)
- Depth rated to 4 000m
- 2. New inversion algorithm
  - Gauss-Newton algorithm (2018-20)
  - Solves for resistivity (anisotropic) and dip angle (2021)
  - Start model independent
- 3. New data Interpretation and Integration workflow
  - Prospect risk and volume update
  - Rock physics framework
  - Scenario testing
  - Developed workflow for field wide saturation/net-pay











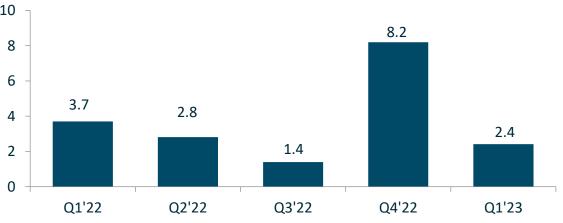
#### First quarter 2023 performance I

#### **Development in revenues and EBITDA**

**Key financial metrics** Revenues 20 USD 5.0 million total revenue ۰ 15 USD 4.8 million in multi-client revenue ٠ 10 Vessel utilisation of 0% 5 0 Atlantic Guardian warm-stacked for the entire quarter Q1'22 **EBITDA** USD 3.1 million . 10 Adjusted EBITDA\* of USD 2.4 million . 8 6 3.7 4

Quarterly development (USD million) Revenues 10 5 0 Q1'22 Q2'22 Q2'22 Q3'22 Q4'22 Q1'23 Multi-client revenues

**Adjusted EBITDA** 



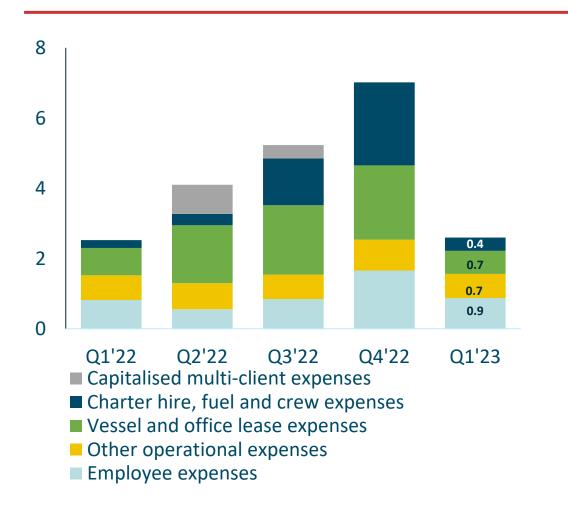
\*Adjusted EBITDA includes capitalised multi-client expenses and vessel and office lease expenses

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## **Operational costs**



#### **Quarterly operational cost base\* development (USD million)**

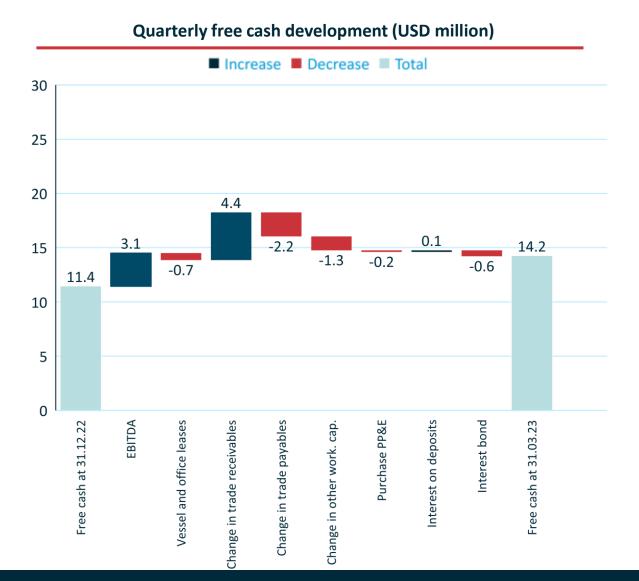
#### Comments

- Operational costs base in Q1 23 of USD 2.6 million
  - USD 4.4 million lower than Q4 22
    - The Atlantic Guardian was warm-stacked for the entire quarter
    - low charter hire, fuel and crew expenses as a result of low vessel activity level

\*Cost base is defined as operational costs (charter hire etc, employee expenses, other operating expenses) plus MC investments and vessel and office lease payments presented as financial leases from 1 January 2019, restructuring charges and other extraordinary items

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## Increase in free cash in Q1 2023



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#### Comments

- Net increase in free cash of USD 2.8 million to USD 14.2 million
  - Positive Adjusted EBITDA of USD 2.4 million
  - Trade receivables decreased by USD 4.4 million as compared to the previous quarter
  - Trade payables decreased by USD 2.2 million
  - Vessel and office lease expense of USD 0.7 million



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Q & A

Please e-mail questions to: <a href="mailto:emgs@emgs.com">emgs@emgs.com</a>

