

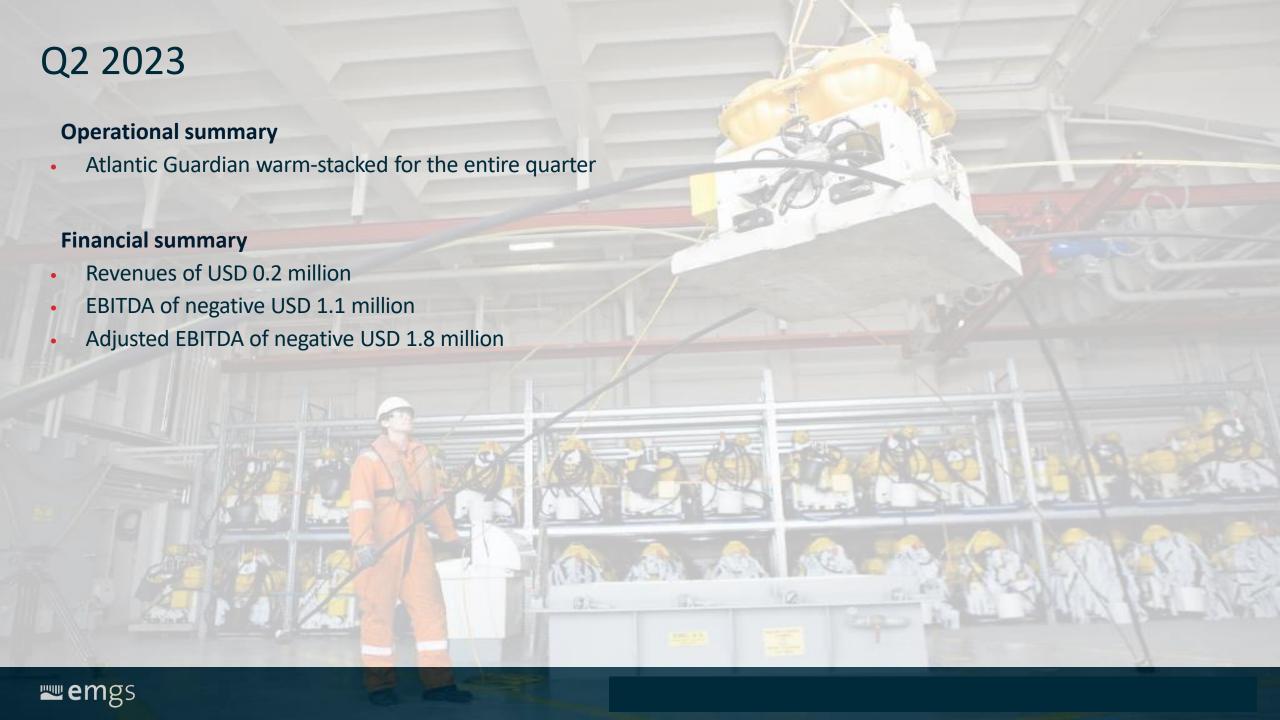
# Q2 2023 RESULTS

Oslo, 17th August 2023

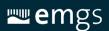
Bjørn Petter Lindhom, CEO Anders Eimstad, CFO

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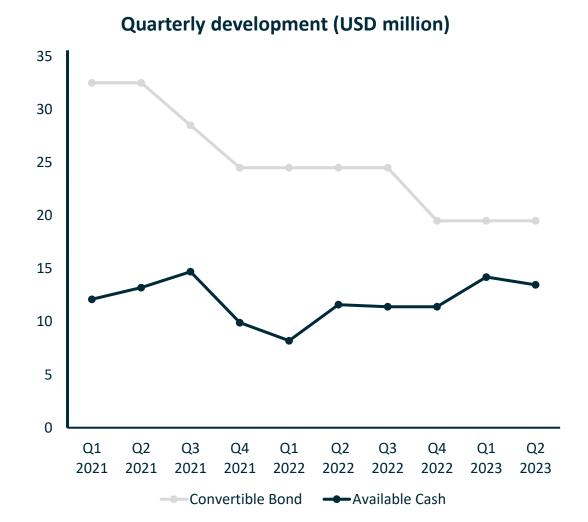
### Market update

- Securing backlog, while being a top priority for EMGS, has proven to take significantly longer than expected
- Norwegian EM market remains slow
  - Oil companies focusing on ILX
  - Recent M&A has reduced number of potential clients
  - Expansion of the APA round area in the Western Barents Sea
  - Discussions about 2024 NCS projects ongoing
- Significant interest in EM outside Norway, but the length of the sales cycle has increased
- Increased interest in using EM for non-hydrocarbon applications including CCS, marine minerals, geothermal, geotechnical etc.



### Financial position remains strong

- Financial position remains strong despite a disappointing Q2
- Available cash at end of Q2 was USD 13.5 million
- Convertible bond loan remains at approximately USD 19.5 million
- Book value of the multi-client library was USD 1.2 million
- Equity at USD 5.9 million



### 3 success factors – why CSEM now can do more than ever

#### 1. Deep Blue Source

- Up to 10 000 Ampere
- 1.5 MW power
- Wideband (0 50Hz)
- Depth rated to 4 000m

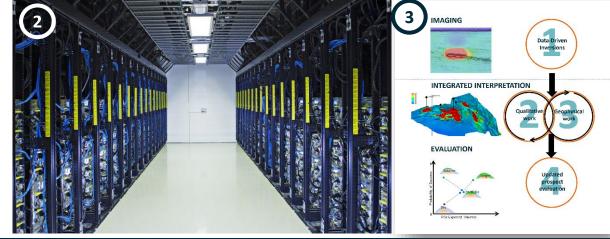
#### 2. New inversion algorithm

- Gauss-Newton algorithm (2018-20)
- Solves for resistivity (anisotropic) and dip angle (2021)
- Start model independent

#### 3. New data Interpretation and Integration workflow

- Prospect risk and volume update
- Rock physics framework
- Scenario testing
- Developed workflow for field wide saturation/net-pay







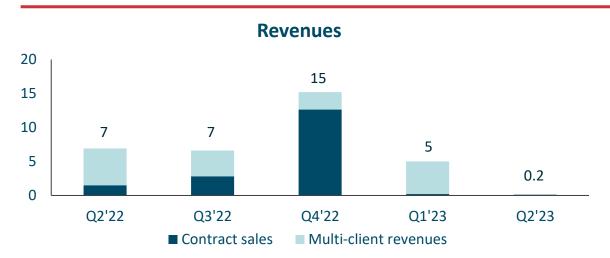
### Second quarter 2023 performance

#### **Key financial metrics**

- Revenues
  - USD 0.2 million total revenue
- Vessel utilisation of 0%
  - Atlantic Guardian warm-stacked for the entire quarter
- EBITDA
  - USD negative 1.1 million
  - Adjusted EBITDA\* of negative USD 1.8 million

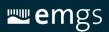
### Development in revenues and EBITDA

### **Quarterly development (USD million)**



#### **Adjusted EBITDA**

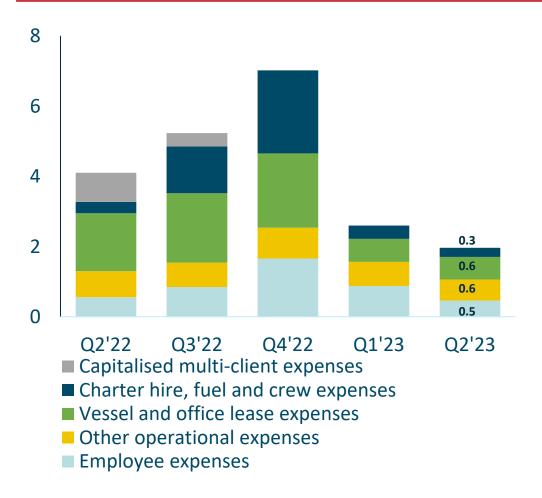




<sup>\*</sup>Adjusted EBITDA includes capitalised multi-client expenses and vessel and office lease expenses

### Operational costs

#### Quarterly operational cost base\* development (USD million)



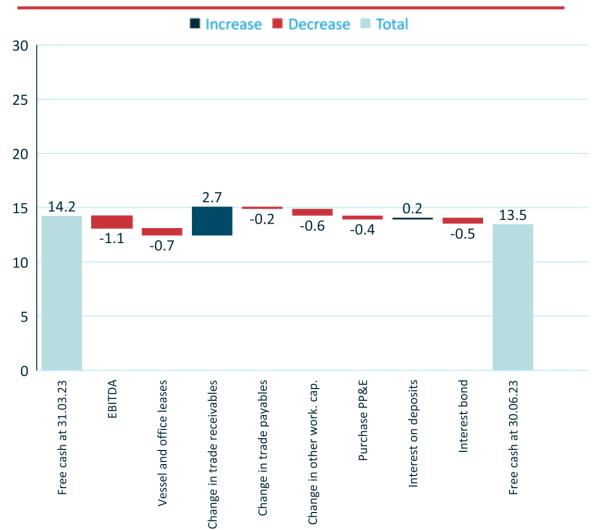
#### **Comments**

- Operational costs base in Q2 23 of USD 2.0 million
  - USD 0.6 million lower than Q1 23
    - The Atlantic Guardian was warm-stacked for the entire quarter
    - Continued low charter hire, fuel and crew expenses as a result of low vessel activity level in the first half of 2023
    - Vessel and office lease remains low as a result of lower charter rate for the Atlantic Guardian while the vessel is warm-stacked

<sup>\*</sup>Cost base is defined as operational costs (charter hire etc, employee expenses, other operating expenses) plus MC investments and vessel and office lease payments presented as financial leases from 1 January 2019, restructuring charges and other extraordinary items

### Decrease in free cash in Q2 2023





#### **Comments**

- Net decrease in free cash of USD 0.8 million to USD
  13.5 million
  - Negative Adjusted EBITDA of USD 1.8 million
  - Trade receivables decreased by USD 2.7 million as compared to the previous quarter
  - Trade payables decreased by USD 0.2 million
  - Vessel and office lease expense of USD 0.7 million
  - PP&E investment of USD 0.4 million



## Q & A

Please e-mail questions to: <a href="mailto:emgs@emgs.com">emgs@emgs.com</a>

