# Q3 2024 RESULTS

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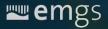
## Q3 2024

#### **Operational summary**

- Atlantic Guardian transited from Brazil to Norway. Upon arrival, the Atlantic Guardian commenced acquisition of several multi-client projects in Norway.
- Successfully completed acquisition of OBN seismic survey in Norway.
- In September 2024, EMGS extended the charter party for the charter of the Atlantic Guardian by one year.

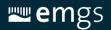
#### Financial summary of the quarter

- Revenues of USD 1.1 million
- EBITDA of negative USD 3.6 million
- Adjusted EBITDA of negative USD 5.9 million (adjusted for multiclient investments and capitalized vessel and office leases)
- Available cash increased by USD 7.4 million in the quarter, resulting in available cash of USD 13.2 million as of 30
   September 2024



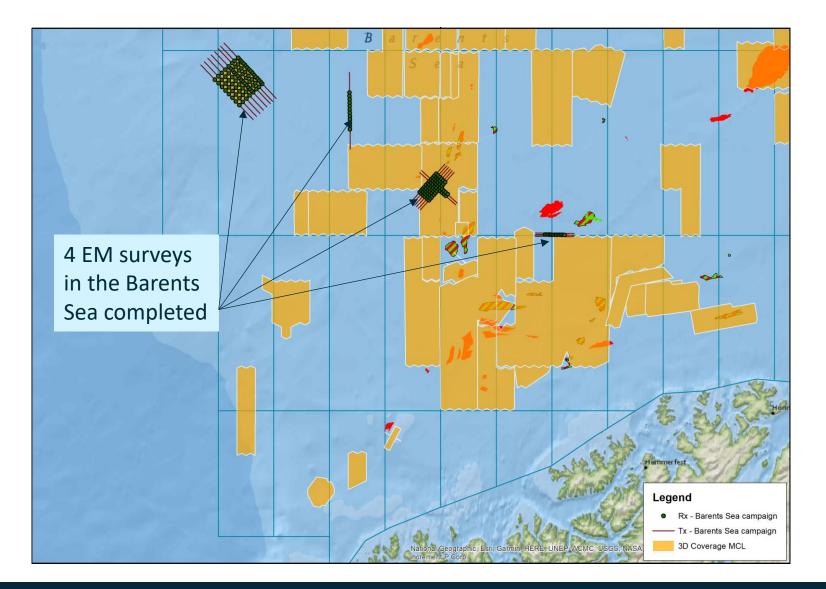
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## **Operations and Market**



## Norway Campaign in Q3

- Atlantic Guardian arrived back in Norway late July
- During the quarter EMGS completed 4 EM surveys and 1 OBN survey in the Barents Sea
- A fully prefunded survey in the North Sea were in progress at the end of the quarter and has since been completed
- Revenues will be booked when data is delivered in Q4

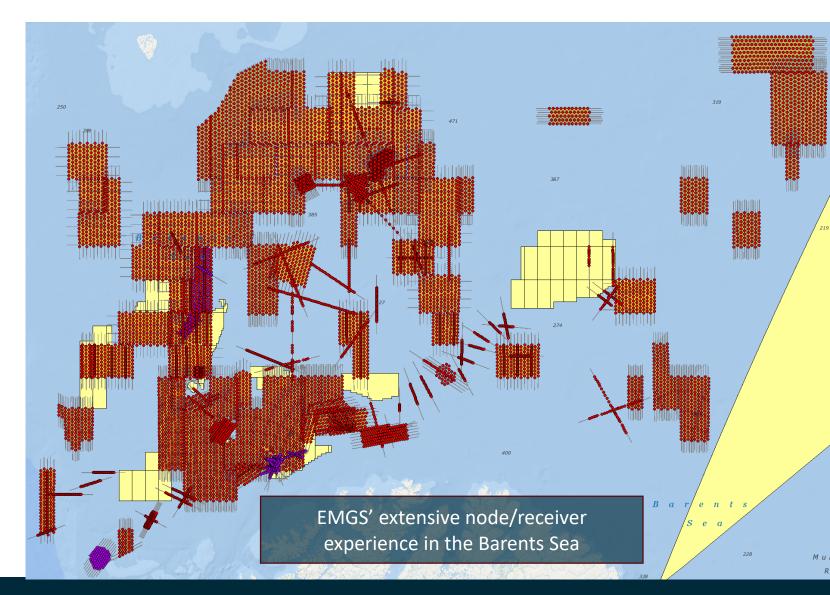


#### First commercial seismic Ocean Bottom Node (OBN) survey completed

- EMGS' first commercial OBN project in collaboration with Velocitas Geo Solutions was completed in September
- New node technology and conventional nodes deployed following a CSEM survey in same area
- All nodes and data successfully recovered. Seismic nodes deployed using NOAR ("Nodes-On-A-Rope", one of the deepest NOAR surveys in Norway ever (400m – 450m)
- Early processing indicates that all project goals are met

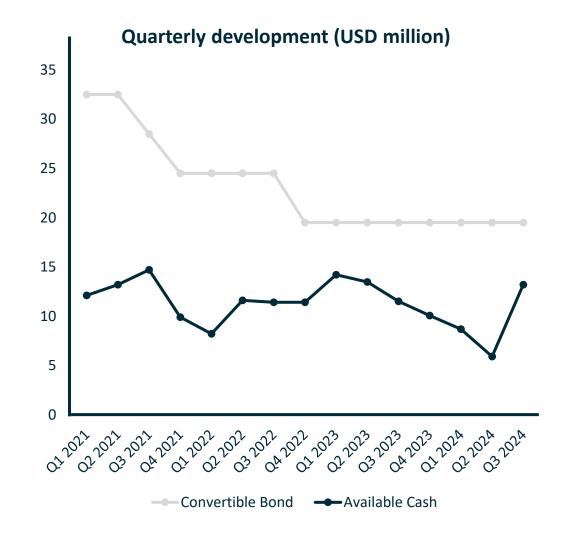
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• We expect to recognize the revenues from this survey in Q4



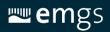
## Financial position remains strong

- Financial position remains strong
- Available cash at end of Q3 2024 was USD 13.2 million
- Convertible bond loan remains at approximately USD 19.5 million









#### Third quarter 2024 performance

 Key financial metrics

 Revenues

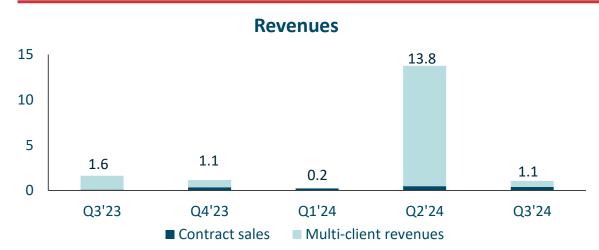
 • USD 1.1 million total revenue

 • USD 0.2 million in pre-funding

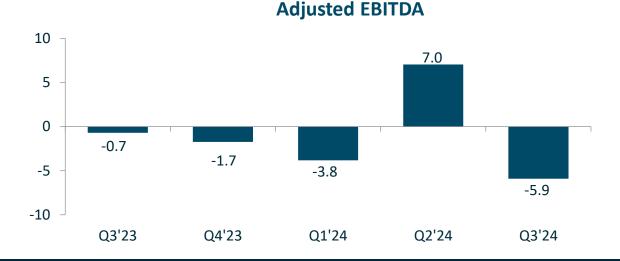
 • USD 0.5 million in late sales

- Vessel utilisation of 40%
  - The Atlantic Guardian commenced and completed the acquisition of several multi-client projects in Norway, including an OBN seismic survey.
- EBITDA
  - Negative USD 3.6 million
  - Adjusted EBITDA\* of negative USD 5.9 million





**Development in revenues and EBITDA** 

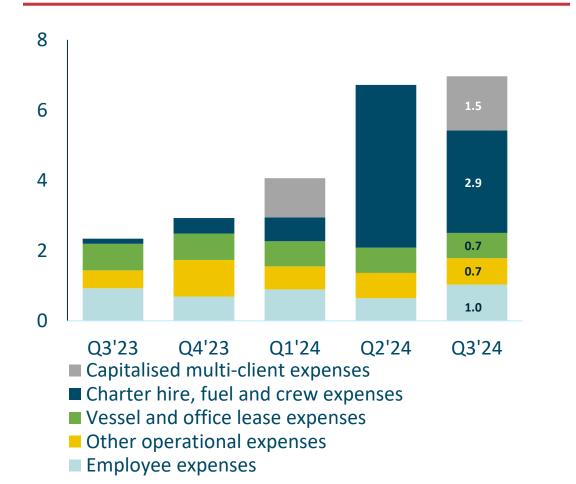


\*Adjusted EBITDA includes capitalised multi-client expenses and vessel and office lease expenses

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## **Operational costs**

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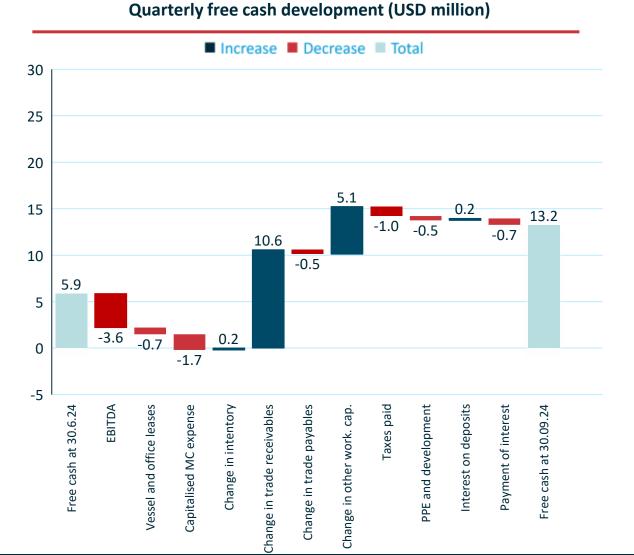
Quarterly operational cost base\* development (USD million)

#### Comments

- Operational costs base in Q3 24 of USD 7.0 million
  - USD 0.2 million higher than Q2 24
    - The Atlantic Guardian completed transit from Brazil to Norway and commenced several prefunded multi-client surveys in Norway including an OBN seismic survey.
    - USD 1.5 million in multi-client expenses were capitalized in the quarter increasing the book value of the multi-client library to USD 2.2 million.

\*Cost base is defined as operational costs (charter hire etc, employee expenses, other operating expenses) plus MC investments and vessel and office lease payments presented as financial leases from 1 January 2019, restructuring charges and other extraordinary items

## Increase in free cash in Q3 2024



#### Comments

- Net increase in free cash of USD 7.4 million to USD 13.2 million
  - Adjusted EBITDA of negative USD 5.9 million
  - Trade receivables decreased by USD 10.6 million as compared to the previous quarter
  - Trade payables decreased by USD 0.5 million
  - Change in other working capital contributed USD 5.1 million



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Q & A

Please e-mail questions to: <a href="mailto:emgs@emgs.com">emgs@emgs.com</a>

